



MEMORANDUM

To: Steve Gantt, Interim City Manager
From: Ken L. Wiggins, Director of Procurement *W*
Date: November 5, 2009
Re: Request for Council Approval

Request for the purchase of Rescue Equipment; Task Force Rescue System, WalkAbout Baton System and Accessories as requested by Fire Department.

I ask that you seek Council's approval for this Sole Source purchase from Dawson Associates Inc, at the following quantity and cost plus S.C. sales tax.

1 EA Task Force Rescue System	\$ 9,295.00
1 EA WalkAbout Baton System and Accessories	2,829.00
Shipping	125.00
Tax	<u>857.43</u>
Total	\$ 13,106.43

Dawson Associates Inc is located in Lawrenceville, GA

This will be charged as follows:

254999-658400 \$13,106.43 Homeland Security Grant Control

Sec 1.16 of Appendix G, Finance Department, Procurement Regulation authorizes to Sole Source procurement of goods where there is only a single supplier (1) where the compatibility of equipment, accessories, or replacement parts is paramount.

JUSTIFICATION FOR
SOLE SOURCE PROCUREMENT

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 1.16 of the City of Columbia, SC Procurement Regulation.

This Department proposes to procure for the Suppression (Rescue Grant) Division,
(1)

Task Force Rescue System w/two-way communication and WalkAbout Baton System
(2)

R114642

as a sole source procurement from Dawson Associates
(3)

922-B Hurricane Shoals Road, Lawrenceville, GA 30043

based upon the following justifications: This piece of equipment is currently used on Rescue 1 and also by the State US&R Team. In order for the Columbia Team to integrate with the state team it is imperative that the equipment be compatible. Because this equipment is also used by Rescue 1 it will allow our personnel to have access to additional equipment without having to train on a new piece of equipment.

(Use back if more space is needed)

(4)

Fire
Department

W.B. Anderson
Signature of Department Head

11/3/09
Date

[Signature]
Signature of Purchasing Agent

11/3/09
Date

[Signature]
Signature of City Manager

11/4/09
Date

11-03-09 11:01 OUT

- Notes: (1) Enter Division Name
(2) Enter description of goods or services to be procured
(3) Enter name of sole source contractor
(4) Enter the basis of sole source procurement

Distribution: Original attached to requisition (Form PUR 108201) Copy retained in Department's file.

11-05-09 02:33 IN



November 2, 2009

To Whom It May Concern:

Please be advised that as of this date Zistos Corporation is the sole manufacturer of Zistos products. This includes the Zistos WalkAbout Systems, cameras, portable instruments and parts.

Zistos' line of portable video systems is the only pole camera system with a fully modular "socket set" of equipment. All cameras are fully interchangeable with any pole and all poles are interchangeable with any Zistos display allowing the user to dynamically change his effectiveness in the field as the situation evolves. Because of our modular approach Zistos pole cameras are the most capable of crossing over from collapse and urban search and rescue to flood / river rescue, extrication and fire extension search.

Some of the features unique to the Zistos line of products are:

- Fully submersible cameras and poles
- Rugged and weather proof displays
- Full transmitting and receiving capabilities
- Capable of capturing received images and video to a computer hard disk using our transmit to USB interface
- Capable of streaming received signal onto the internet for remote access to ongoing situations
- Optional external battery sources for operation off of a consumable power source
- Forward and backward compatible to any forthcoming and existing Zistos product
- Should you have any questions, please feel free to contact me.

Furthermore Dawson Associates is the sole supplier for the City of Columbia, South Carolina.

Sincerely,

Bob Levine

Bob Levine
President
Zistos Corporation



Dawson Associates, Inc.

922- B Hurricane Shoals Rd
Lawrenceville, GA 30043

Sales Quote

COLFIR101509A

Ph: 704-528-1216 / Toll Free: 800-282-4782 / Fax: 704-528-1417 / e-mail: jeffiv@dawsonassoc.com/
Web-Site www.dawsonassoc.com/ HM Office Morrisville, NC

Attn: Jason Krusen
Columbia Fire Dept
1800 Laurel St
Columbia, SC 29201
Phone: 803-932-0007
Fax: 803-545-4064

From: Jeff Ivester
Quote Date: 10/15/2009
Pricing Valid Until: 10/30/2009

Delivery : 7 to 10 days **Freight:** not included **Ship VIA:** UPS **Terms:** Net 30 (upon

Part #	Description	Price	Qty	Extend
ZIS-TFRST	TAsk Force Rescue System with two-way communication including: WalkAbout II with Detached 5" LCD Monitor (WM-RM), 9'Articulating/Telescoping Pole (AP-T9); 3' Articulating Pole (AP-F3); Two (2) Low-Light Color Cameras (LLC-1.4); Two (2) NiMH Rechargeable Batteries (BAT-2); Two (2) D-Cell Battery Packs less batteries (D-BAT), Universal Harness (WUH), Two-way Audio Module (AAM-TB), Hard Carry Case (A-CASE) for WalkAbout, Poles, Cameras and Accessories. The WalkAbout also includes a Sun Shade, Battery Charger, Power Supply and Vehicle Adapter.	\$9,295.00	1	\$9,295.00
	Shipping Cost \$80	\$80.00		
	\$9375 x .07= \$656.25	\$656.25		
	Taxes			
	Total	\$10,031.25		



Dawson Associates, Inc.

922- B Hurricane Shoals Rd
Lawrenceville, GA 30043

Sales Quote

COLFIR101509

Ph: 704-528-1216 / Toll Free: 800-282-4782 / Fax: 704-528-1417 / e-mail: jeffiv@dawsonassoc.com/
Web-Site www.dawsonassoc.com/ HM Office Morresville, NC

Attn: Jason Krusen
Columbia Fire Dept
1800 Laurel St
Columbia, SC 29201
Phone: 803-932-0007
Fax: 803-545-4064

From: Jeff Ivester
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Part #	Description	Price	Qty	Extend
ZIS-CBW	WalkAbout Baton System including: WalkAbout II 5" LCD (WM-4); 2' Baton (B-FNS); Low Light Color Submersible Self Illuminating Camera (LLC-1.4); and Universal Harness (WUH). The WalkAbout includes a Sun Shade, Battery Charger, Power Supply, NiMH Battery, D.C. Adapter and hard carry case (21" x 16" x 8").	\$2,829.00	1	\$2,829.00
	Shipping \$45	\$45.00		
	2874 x .07= \$201.18 in taxes	\$201.18		
	Total	\$3,075.18		